



**Resources to  
Help Your  
Business Grow  
  
Warren County**

**March, 2011**

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083  
T 908-527-1166 F 908-527-1207 [www.ucedc.com](http://www.ucedc.com)

**Information**



**UCEDC**, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

### **Financing**

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

### **Government Contracts**

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

### **Business Information**

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

### **Business Assistance**

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

### **Training**

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-2434	John N. Villios
Two Gateway Center, 15 <sup>th</sup>	Fax: 973-645-6265	Interim District
floor	E-mail: <a href="mailto:John.Villios@sba.gov">John.Villios@sba.gov</a>	Director
Newark, NJ 07102	Website: <a href="http://sba.gov/">http://sba.gov/</a>	

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

<u>NJ Business Action Center</u>	Phone: 856-534-7789	Linda Kellner
225 West State Street	Website: <a href="http://www.nj.gov/njbusiness">www.nj.gov/njbusiness</a>	Acting Executive
Trenton, NJ 08608		Director

*The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.*

<u>NJ Economic Development Authority</u>	Phone: 609-292-1800	Caren S. Franzini
36 West State Street	Fax: 609-984-4365	Executive Director
P.O. Box 990	Website: <a href="http://www.njeda.com">www.njeda.com</a>	
Trenton, NJ 08625-0820		

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

## Resources to Help Your Business Grow

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UCEDC

1085 Morris Avenue  
Union, NJ 07083

Phone: 908-527-1166  
Fax: 908-527-1207  
Email: [info@ucedc.com](mailto:info@ucedc.com)  
Website: [www.ucedc.com](http://www.ucedc.com)

Adam Farrah  
Vice President

*UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.*

### LOCAL BUSINESS RESOURCES – WARREN COUNTY

County of Warren, County Clerk

413 Second Street  
Belvidere, NJ 07823

Phone: 908-475-6211  
Fax: 908-475-6208  
Email: [pkolb@co.warren.nj.us](mailto:pkolb@co.warren.nj.us)  
Website:  
[www.co.warren.nj.us/countyclerk](http://www.co.warren.nj.us/countyclerk)

Patricia J. Kolb  
County Clerk

*The Clerk's Office registers new business.*

Belvidere Economic Development  
And Tourism Committee

691 Water Street  
Belvidere, NJ 07823

Phone: 908-475-4803, Ext. 207  
Email: [meghdir@yahoo.com](mailto:meghdir@yahoo.com)  
Website: [www.belviderenj.com](http://www.belviderenj.com)

Victoria Meghdir  
Director

*The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout Gloucester County.*

Blairstown Business Association

PO Box 398  
Blairstown, NJ 07825

Phone: 908-362-7080  
Email: [info@blairstownbusiness.com](mailto:info@blairstownbusiness.com)  
Website: [www.bbanj.org](http://www.bbanj.org)

Ron Fischer  
Chairman

*The Blairstown Business Association provides a unique way for members to make a difference in their own communities in addition to contributing to overall countywide growth and development.*

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**LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)**

<u>Hackettstown Business Improvement District</u>	Phone: 908-850-5004	David Rucki
207 Main Street	Fax: 908-850-5074	Executive
Hackettstown, NJ 07840	Email: <a href="mailto:director@hackettstownbid.com">director@hackettstownbid.com</a>	Director
	Website: <a href="http://www.hackettstownbid.com">www.hackettstownbid.com</a>	

*The Business Improvement District seeks to protect and improve the economic potential of each and every business that chooses to locate in Hackettstown. By attempting to provide a clean, safe, attractive business district that meets the needs of residents, customers, owners, and employees, the Business Improvement District promotes Hackettstown as a desirable location to visit or invest.*

<u>Morris-Sussex-Warren Workforce Investment Board</u>	Phone: 973-829-8400 Ext. 230	Jack Patten
PO Box 900	Fax: 973-829-8500	Director
Morristown, NJ 07963	Email: <a href="mailto:jpatten@co.morris.nj.us">jpatten@co.morris.nj.us</a>	
	Website: <a href="http://www.mswwib.gti.net">www.mswwib.gti.net</a>	

*The Morris-Sussex-Warren Workforce Investment Board (WIB) is responsible for planning, policy guidance and oversight of the workforce investment system in the three counties.*

<u>NJAWBO Sussex-Warren Chapter</u>	Phone: 973-948-7673	Donna Price
PO Box 544	Email: <a href="mailto:chapterinfo@njawbosw.org">chapterinfo@njawbosw.org</a>	President
Andover, NJ 07821	Website: <a href="http://www.njawbosw.org">www.njawbosw.org</a>	

*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

<u>Knowlton Economic Development And Tourism Advisory</u>	Phone: 908-496-4816	René Mathez
S. 628 Route 94	Fax: 908-496-8144	Chairman
Columbia, NJ 07832	Email: <a href="mailto:deputyclerk@kowlton-nj.com">deputyclerk@kowlton-nj.com</a>	
	Website: <a href="http://knowltonnj.com/tourism.html">http://knowltonnj.com/tourism.html</a>	

*The mission of the Office of Economic Development is the attraction and retention of business as well as the development and implementation of programs and services that will improve the Township's economic base and quality of life for businesses and residents.*

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**LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)**

Phillipsburg Downtown Association  
 PO Box 5120  
 Phillipsburg, NJ 08865

Phone: 908-859-5161  
 Fax: 908-859-6861  
 Email: [pda.prez08865@gmail.com](mailto:pda.prez08865@gmail.com)  
 Website:  
<http://www.phillipsburgdowntown.com/>

Joe Little  
 President

*The Phillipsburg Downtown Association (PDA), a non-profit corporation, has been working for over 10 years to bring attention to the benefits of this historical area and support efforts to revitalize businesses and residences along the Main Street corridor and surrounding area.*

SCORE Chapter 24  
 Picatinny Innovation Center  
 3159 Schrader Road  
 Dover, NJ 07801

Phone: 973-442-6400  
 Email: [info@njscore24.org](mailto:info@njscore24.org)  
 Website: <http://www.njscore24.org/>

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

Warren County Community College Dept. of Continuing Education  
 475 Route 57 W  
 Washington, NJ 07882

Phone: 908-835-4029  
 Email: [mamaro@warren.edu](mailto:mamaro@warren.edu)  
 Website: [www.warren.edu](http://www.warren.edu)

Maija Amaro  
 Specialist

*The Department of Continuing Education can help you get started on a new career, improve your skills or simply explore your interests. We offer a wide variety of learning opportunities with up-to-date equipment and topics.*

**URBAN ENTERPRISE ZONE – WARREN COUNTY**

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

Phillipsburg UEZ  
 675 Corliss Avenue  
 Phillipsburg, NJ 08865

Phone: 908-454-5500 Ext. 338  
 Fax: 908-454-9241  
 Email: [Lbraxmeier@phillipsburgnj.org](mailto:Lbraxmeier@phillipsburgnj.org)  
 Website: [www.phillipsburgnj.org](http://www.phillipsburgnj.org)

Linda Braxmeier  
 UEZ Coordinator

**CHAMBERS OF COMMERCE – WARREN COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

Warren County Regional  
Chamber of Commerce

10 Brass Castle Road  
Washington, NJ 07882

Phone: 908-835-9200

Fax: 908-835-9296

Email: [bgoltz@warrencountychamber.org](mailto:bgoltz@warrencountychamber.org)

Website: [www.warrencountychamber.org](http://www.warrencountychamber.org)

Robert Goltz  
President

Hope Area Chamber of  
Commerce

PO Box 2  
Hope, NJ 07844

Phone: 908-459-412, Ext. 4132

Email: [chamberhope@yahoo.com](mailto:chamberhope@yahoo.com)

Website: <http://www.hopeareachamber.com/>

Norman Beatty  
President



Liberty Hall Center  
1085 Morris Avenue  
Union, NJ 07083  
T 908-527-1166 F 908-527-1207  
[www.ucedc.com](http://www.ucedc.com)