



Resources to Help Your Business Grow

Somerset County

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6265
E-mail: John.Villios@sba.gov
Website: <http://sba.gov/>

John N. Villios
Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789
Website: www.nj.gov/njbusiness

Linda Kellner
Acting Executive
Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800
Fax: 609-984-4365
Website: www.njed.com

Caren S. Franzini
Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES - SOMERSET COUNTY

County of Somerset, County Clerk

20 Grove Street
PO Box 3000
Somerville, NJ 08876-1262

Phone: 908-231-7006
Fax: 908-253-8853
E-mail: countyclerk@co.somerset.nj.us
Website:
<http://www.co.somerset.nj.us/clerk/>

Brett Radi Essex
County Clerk

The Clerk's Office registers new businesses.

NJAWBO Chapter of Middlesex-Somerset

Phone: 732-317-1585
Website: www.somersetnjawbo.org

Ruby Wesley
President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Raritan Valley Community College
Division of Corporate & Continuing
Education

PO Box 3300
Somerville, NJ 08876

Phone: 908-218-8871
Fax: 908-526-3576
E-mail: cce@raritanval.edu
Website: www.raritanval.edu/cce

Janet Perantoni
Dean

Their mission is to provide quality educational experiences to help individuals reach their highest potential, enhancing personal enrichment and professional growth through lifelong education and workforce development.

Raritan Valley Community College SBDC

PO Box 3300
Somerville, NJ 08876

Phone: 908-526-1200 Ext. 8516
Fax: 908-725-9687
E-mail: ljenkins@raritanval.edu
Website: <http://www.sbdcrvcc.com/>

Larry Jenkins
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – SOMERSET COUNTY (Con't)

<u>SCORE Chapter 14</u> Raritan Valley Corp./Con't Ed 118 Lamington Road North Branch, NJ 08876	Phone: 908-526-1200 Ext. 8235 Fax: 908-526-3576 E-mail: score@raritanval.edu Website: www.scorechapter14.org	Ruth Beatty Chair
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>Somerset County Business Partnership</u> <u>Office of Economic Development</u> 360 Grove Street Bridgewater, NJ 08807	Phone: 908-218-4300 Fax: 908-722-7823 E-mail: info@somersetbusinesspartnership.com Website: www.scbped.org	John Maddocks Vice President
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The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

<u>Township of Franklin, Dept. of Economic</u> <u>Development</u> 475 DeMott Lane Somerset, NJ 08873-7700	Phone: 732-873-2500 Ext. 235 Fax: 732-873-1059 E-Mail: economic.development@twp.franklin.nj.us Website: http://franklineconomicdevelopment.com/	Jarrett Sutton Administrator
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The mission of the Office of Economic Development is the attraction and retention of business as well as the development and implementation of programs and services that will improve the Township's economic base and quality of life for businesses and residents.

CHAMBERS OF COMMERCE – SOMERSET COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

<u>Bernards Township Chamber of</u> <u>Commerce</u> PO Box 11 Basking Ridge, NJ 07920	Phone: 908-766-6755 E-mail: renlco@aol.com Website: http://bernardstwpregionalchamber.org	Al Licata Executive Director
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CHAMBERS OF COMMERCE – SOMERSET COUNTY (Con't)

<u>Bernardsville Chamber of Commerce</u> PO Box 672 Bernardsville, NJ 07924	Phone: 908-766-6400 Fax: 908-696-9771 E-mail: nancymclurebcc@gmail.com Website: www.bvillechamber.com	Nancy McLure Administrator
<u>Bound Brook Chamber of Commerce</u> 309 W. Union Avenue PO Box 227 Bound Brook, NJ 08805	Phone: 732-356-7273 Email: bbacoc@gmail.com Website: http://www.bbareachamber.com/	Michele Kavanagh President
<u>Franklin Township Chamber of Commerce</u> At PNC Bank 675 Franklin Blvd Somerset, NJ 08873	Phone: 732-545-7044 Fax: 732-545-7043 E-Mail: director@franklinchamber.com Website: www.franklinchamber.com	Mary L. Smith Executive Director
<u>Manville Business & Professional Association</u> VFW Hall 600 Washington Ave Manville, NJ 08835	Phone: 908-685-9537 Email: contact@manvillembpa.com Website: http://www.manvillembpa.com/	
<u>Somerset County Business Partnership</u> 360 Grove Street at Route 22 East Somerville, NJ 08876-0833	Phone: 908-218-4300 Fax: 908-722-7823 E-mail: info@somersetbusinesspartnership.org Website: www.scbp.org	Michael Kerwin President & CEO
<u>Somerville Business & Professional Assoc.</u> PO Box 307 Somerville, NJ 08876	Phone: 908-526-3499 Fax: 908-704-9883 E-Mail: rod.hirsch@somervillebiz.org Website: www.somervillebiz.org	Rod Hirsch Executive Director
<u>Warren Business & Professional Assoc.</u> PO Box 4145 Warren, NJ 07059	Phone: 908-757-1143 Fax: 908-757-1148 E-mail: wbpa@att.net Website: www.wbpa.org	Nina Ulloa Director, Member Services



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