



**Resources to
Help Your
Business Grow

Passaic County**

March, 2011

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6265
E-mail: John.Villios@sba.gov
Website: <http://sba.gov/>

John N. Villios
Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789
Website: www.nj.gov/njbusiness

Linda Kellner
Acting Executive
Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800
Fax: 609-984-4365
Website: www.njeda.com

Caren S. Franzini
Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

UCEDC

1085 Morris Avenue
Union, NJ 07083

Phone: 908-527-1166
Fax: 908-527-1207
Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES - PASSAIC COUNTY

Bunker Hill Industrial Park
Special Improvement District
100 Hamilton Plaza
Paterson, NJ 07501

Phone: 973-354-1802
Email: director@bunkerhillsid.org
Website: www.bunkerhillsid.org

Jose Torres
Director

The goal of the SID is to enhance the safety, welfare and economic growth of the Bunker Hill area.

County of Passaic Dep. of Economic Dev.
930 Riverview Drive, Suite 250
Totowa, NJ 07512

Phone: 973-569-4720
Fax: 973-569-4725
Email: ecodev@passaiccountynj.org
Website: www.passaiccountynj.org/

Deborah Hoffman
Director

The Economic Development Department provides direct technical support and assistance to companies seeking to expand or relocate to Passaic County. The services available to the business community include real estate identification, assistance in securing loans and lines of credit, information on energy incentives, and offers assistance with local, county, state, and federal regulatory agencies.

County of Passaic, County Clerk
410 Grand Street
Paterson, NJ 07505

Phone: 973- 225-3632
973-754- 1920
Email: kcorrado@passaiccountynj.org
Website: www.passaiccountynj.org/

Fax: Kristin M. Corrado
County Clerk

The Clerk's Office registers new businesses.

City of Clifton Dept. of Economic
Development
900 Clifton Avenue, 1st Floor
Clifton, NJ 07013

Phone: 973-470-5200
Fax: 973-470-9456
Website:
<http://www.cliftonnj.org/MiscDept/EcoDev.aspx>

Harry Swanson
Director

The Clifton Office of Economic Development is available to assist businesses in the City and businesses seeking to relocate to the City with a variety of services and programs. When possible, we will provide a "one stop" service for all business needs to ensure that your business becomes, and remains, competitive and successful.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - PASSAIC COUNTY (Con't)

<u>Downtown Clifton Economic Dev. Group</u>	Phone: 973-253-1455 Fax: 973-253-0017 Email: angela@downtownclifton.com Website: www.downtownclifton.com	Angela Montague Executive Director
1119 Main Avenue Clifton, NJ 07011		

We are mostly volunteers; local business owners, city officials & corporate leaders, coordinate & promote commercial development, we have developed a vision for the future and created a work plan and we also act as liaison at city hall for business applications.

<u>NJAWBO Chapter of Passaic County</u>	Phone: 973-618-9288 Email: dacmanagement@pobox.com Website: www.passaic.njawbo.org	Deborah Courtright President
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>Score Bergen County</u>	Phone: 201-599-6090 Fax: 201-599-2912 Website: http://www.scorebergen.org/
Community Services Building 327 East Ridgewood Avenue Paramus, NJ 07652	

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>William Patterson University SBDC</u>	Phone: 973-754-8695 Email: Muldoon@wpunj.edu Website: www.wpunj.edu/sbdc/	Kate Muldoon Regional Director
131 Ellison Street Paterson, NJ 07505		

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

URBAN ENTERPRISE ZONE – PASSAIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Passaic Urban Enterprise Zone</u>	Phone: 973-365-5520 Fax: 973-665-5567 Website: www.passaicuez.com	Ricardo Fernandez UEZ Coordinator
330 Passaic Street City Hall Room 207 Passaic, NJ 07055		

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – PASSAIC COUNTY (Con't)

<u>Urban Enterprise Zone City of Paterson</u> Thomas Rogers Building 2 Market Street 2 nd Floor Paterson NJ, 07501	Phone: 973-321-1212 Fax: 973-278-7139 Email: jnorthrup@patcity.com Website: http://www.patersonuez.com/	Jan Northrup UEZ Coordinator
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CHAMBERS OF COMMERCE – PASSAIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

<u>Greater Paterson Chamber of Commerce</u> 100 Hamilton Plaza Suite 1201 Paterson NJ, 07505	Phone: 973-881-7300 Fax: 973-881-8233 Email: jamie@greaterpatersoncc.org Website: http://www.greaterpatersoncc.org/	Jamie Dykes President
<u>Hawthorne Chamber of Commerce</u> c/o Kohler Distributing Co. 150 Wagaraw Road PO Box 643 Hawthorne, NJ 07506	Phone: 973-423-2307 Fax: 973-423-4049 Email: rosann@kohlerdist.com	Rosann Davidson President
<u>Hispanic-American Chambers of Commerce</u> PO Box 1136 Passaic, NJ 07055	Phone: 973-253-0018 Fax: 973-772-2809 Email: Kenneth@haccus.com	Kenneth Mestre President
<u>Little Falls Business Association</u> PO Box 173 Little Falls, NJ 07424	Phone: 973-237-0022 Email: info@lfba.org	Stephan Daidone President
<u>North Jersey Regional Chamber of Commerce</u> Notchview Office Park 1033 Route 46 East – SuiteA-103 Clifton, NJ 07013	Phone: 973-470-9300 Fax: 973-470-9245 Email: gmartini@njrcc.org Website: http://www.njrcc.org/	Gloria Martini President
<u>Pompton Lakes Chamber of Commerce</u> PO Box 129 Pompton Lakes, NJ 07442	Phone/Fax: 973-839-0187 Website: www.pomptonlakeschamber.com	Art Kaffka President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – PASSAIC COUNTY (Con't)Ringwood Chamber of Commerce

PO Box 62
Ringwood, NJ 07456

Phone: 973-345-1802

Email:

president@ringwoodchamber.com

Website: www.ringwoodchamber.com

Phil Bufis

President

Tri-County Chamber of Commerce

P.O Box 2420
Wayne, NJ 07474

Phone: 862-210-8328

Fax: 973-882-0464

Email: caryn@tricounty.org

Website: www.tricounty.org

Caryn Luberto

President



Liberty Hall Center
1085 Morris Avenue
Union, NJ 07083
T 908-527-1166 F 908-527-1207
www.ucedc.com