



Resources to Help Your Business Grow

Morris County

March, 2011

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: John.Villios@sba.gov

Website: <http://sba.gov/>

John N. Villios

Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789

Website: www.nj.gov/njbusiness

Linda Kellner

Acting Executive
Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: www.njedda.com

Caren S. Franzini

Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

UCEDC

1085 Morris Avenue
Union, NJ 07083

Phone: 908-527-1166
Fax: 908-5271207
Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – MORRIS COUNTY

Center for Business & Technology

County College of Morris
214 Center Grove Road
Randolph, NJ 07869

Phone: 973-328-5185
Fax: 973-328-5082
E-mail: cbt@ccm.edu
Website: www.ccm.edu

Robert Lipka
Manager

Goal is to deliver cost-effective, professional training to improve the quality of your workforce – your way. Specialize in high-quality on or off site training programs and services to fully meet the needs of small, medium and large businesses throughout the greater Morris County area.

County of Morris, County Clerk

Hall of Records Admin.
Building
Court Street / PO Box 315
Morristown, NJ 07963

Phone: 973-829- 8219
E-mail: jbramhall@co.morris.nj.us

Joan Bramhall
County Clerk

The Clerk's Office registers new business.

Picatunny Technology Innovation Center

3159 Schrader Road
Dover, NJ 07801

Phone: 973-442-6400
Fax: 973-442-6402
E-mail: mmercian@ccm.edu
Website: www.picinnovation.org

The goal of the Picatunny Technology Innovation Center is to accelerate the successful commercialization of new products by entrepreneurial technology companies and corporate development teams, by supplying a supportive and resourceful infrastructure.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

<u>Morris County Economic Development Corporation</u> 30 Schuyler Place PO Box 900 Morristown, NJ 07963	Phone: 973-539-8270 Fax: 973-326-9025 E-mail: mpeters@co.morris.nj.us Website: www.MorrisCountyEDC.org	Maggie Peters Executive Director
--	---	-------------------------------------

The Morris County Economic Development Corporation is a partnership of government, businesses and allies dedicated to growing the economy of Morris County, New Jersey through aggressive and effective programs and services that result in business attraction, creation, retention, expansion and transition.

<u>Morristown Partnership Administration</u> 14 Maple Avenue, Suite 201 Morristown, NJ 07960	Phone: 973-455-1133 Fax: 973-455-1147 E-mail: mfabrizio@morristown-nj.org Website: www.morristown-nj.org	Michael Fabrizio Executive Director
--	---	--

Responsible for the revitalization and general upkeep of the town's central business district. Along with the responsibility of recruiting business to Morristown and keeping them there.

<u>NJAWBO Chapter of Morris County</u>	Phone: 267-252-4384 E-mail: president@morrisnjawbo.org Website: www.morrisnjawbo.org	Susana Fonticoba President
--	---	-------------------------------

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>SBDC of Northwest New Jersey</u> 207 Main Street Hackettstown, NJ 07840	Phone: 908-269-8475 Fax: 908-366-7563 Email: info@nw-njsbdc.com Website: www.nw-njsbdc.com	Delores Stammer Regional Director
--	--	--------------------------------------

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

SCORE Chapter
 Morris County Chamber of
 Commerce
 25 Lindsley Drive, Suite 105
 Morristown, NJ 07960

Phone: 973-442-6400
 Website: www.njscore24.org

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

CHAMBERS OF COMMERCE – MORRIS COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Boonton/Mountain Lakes Tri-Town Chamber</u>	Phone: (973) 334-1121 Fax: (973) 334-1335 Email: hsolomon@NEXTfinancial.com Website: www.tritownchamber.org	Howard Solomon President
<u>Butler Tri-Boro Area Chamber of Commerce</u>	Website: www.triboroughchamber.org	Gerald Vinci President
<u>Chatham Area Chamber of Commerce</u> PO Box 231 Chatham, NJ 07928	Phone: (973) 635-2444 Fax: (973) 635-2593 Email: chathamchamber@gmail.com Website: www.chathamchambernj.org	Carolyn Cherry Executive Director
<u>Denville Chamber of Commerce</u> 45 Broadway PO Box 333 Denville, NJ 07834	Phone: (973) 625-1171 Email: moreinfo@denville-nj.com Website: www.denville-nj.com	Kristin Pamperin President
<u>Dover Area Chamber of Commerce</u> P.O. Box 506 Dover, NJ 07802-506	Phone: (973) 676-8725 Fax: (973) 673-5828 Email: email@doverareachamber.com Website: www.doverareachamber.com	Susan Konight President
<u>Hanover Area Chamber of Commerce</u> Box 168 Florham Park, NJ 07932-0168	Phone: (973) 884-3278 Email: President@hanoverareachamber.org Website: www.hanoverareachamber.org	Steven F. Miller President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY (Con't)

<u>Jefferson Township Chamber of Commerce</u> PO Box 64 Lake Hopatcong, NJ 07849	Phone: (973) 663-2240 Email: JeffTwpCC@gmail.com Website: www.jeffersontownshipchamber.org	Jack Devore President
<u>Lincoln Park Tri-County Chamber of Commerce</u> P O Box 2420 Wayne, NJ 07474	Phone: (862) 210-8328 Fax: 973-882-0464 Email: caryn@tricity.org Website: www.tricity.org	Caryn Luberto President
<u>Madison Chamber of Commerce</u> P.O. Box 152 Madison, NJ 07940	Phone: (973) 377-7830 Fax: (973) 822-0451 Email: info@madisonnjchamber.org Website: www.madisonnjchamber.org	Karen Meyer Executive Director
<u>Morris County Chamber of Commerce</u> 325 Columbia Turnpike, Suite 101 Florham Park, NJ 07932	Phone: (973) 539-3882 Fax: (973) 377-0859 Email: Paul@morrishamber.org Website: www.morrishamber.org	Paul Boudreau President
<u>Morris County Hispanic-American Chamber of Commerce</u> 325 Columbia Turnpike Florham Park, NJ 07932	Phone: 973-644-3093 Email: information@mchacc.org Website: www.mchacc.org	Esperanza Porrás-Field President & CEO
<u>Mount Olive Area Chamber of Commerce</u> P.O. Box 192 Budd Lake, NJ 07828	Phone: (973) 691-0109 Email: info@MtOliveChamberNJ.com Website: www.mtolivechambernj.com	Jeff Stadelman President
<u>Parsippany Area Chamber of Commerce</u> 12 - 14 North Beverwyck Road, Lake Hiawatha, NJ 07034	Phone: (973) 402-6400 Email: robertpeluso@parsippanychamber.org Website: http://www.njpacc.org/	Robert J. Peluso President
<u>Randolph Area Chamber of Commerce</u> P.O. Box 391 Mount Freedom, NJ 07970	Phone: (973) 361-3462 Fax: (973) 895-3297 Website: http://www.randolphchamber.org/	Vincent Egan President
<u>Roxbury Chamber of Commerce</u> PO Box 436 Ledgewood, NJ 07852	Email: Elaine@roxburynjchamber.org Website: http://www.roxburychamber.org/	Mike Rousseau President



Liberty Hall Center
1085 Morris Avenue
Union, NJ 07083
T 908-527-1166 F 908-527-1207
www.ucedc.com