



Resources to Help Your Business Grow

Monmouth County

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



Resources & Solutions for Small Business

UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: John.Villios@sba.gov

Website: <http://sba.gov/>

John N. Villios
Interim District
Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789

Website: www.nj.gov/njbusiness

Linda Kellner
Acting Executive
Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: www.njeda.com

Caren S. Franzini
Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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UCEDC

1085 Morris Avenue
Union, NJ 07083

Phone: 908-527-1166
Fax: 908-5271207
Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY

Allentown Business Community Association

PO Box 432
1141 Karen Deets
Allentown, NJ 08501

Phone: 609-208-1141
Email: abcaofnj@gmail.com
Website: <http://www.allentownnj.com>

Karen Deets
President

The ABCA is a not for profit organization composed of local Allentown businesses, shoppes and services.

Avon-by-the-Sea Business Community

43 Main Street, Suite 2A
Avon-by-the-Sea, NJ 07717

Phone: 732-988-8200
Email: avonboro@aol.com

Timothy M. Gallagher
Executive Director

Comprised of local businesses, Avon-by-the-Sea Business Community's goal is enhance entrepreneurial vitality.

County of Monmouth, Office of Economic Development

31 E. Main Street
Freehold, NJ 07728

Phone: 732-431-7470
Email: econdev@co.monmouth.nj.us
Website:
www.visitmonmouth.com/econdev

The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

County of Monmouth, County Clerk

33 Mechanic Street
Freehold, NJ 07728

Phone: 732-431-7324
Website: <http://www.visitmonmouth.com>

M. Claire French
County Clerk

The Clerk's Office registers new business.

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LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)Freehold Center Partnership

10 East Main Street
Freehold, NJ 07728

Phone: 732-333-0094

Fax: 732-333-0095

Email:

happenings@downtownfreehold.com

 Website: www.downtownfreehold.com

Richard Gatto

CEO

The Freehold Center Partnership, Inc. (FCP) was formed as a special improvement district (adopted in 1991), set by state statute and adopted through local ordinances. The FCP includes business leaders, professional service consultants and residents in Freehold Borough, all dedicated toward creating and sustaining a fun, safe and pleasurable experience for our guests.

Highlands Business Partnership

PO Box 375
Highlands, NJ 07732

Phone: 732-291-4713

Email: HBP@highlandsnj.com
 Website: www.highlandsnj.com

Carla Cefalo-Braswell

President

New Jersey non-profit which exists to undertake, direct, manage, facilitate and/or oversee recreational, educational and cultural activities, events and programs intended to promote the public welfare; the civic, educational, historic, cultural and economic, well being and vitality of community life within the Borough of Highlands, New Jersey.

Jersey Shore Partnership, (The)

One River Center
331 Newman Springs Road
Red Bank, NJ 07701

Phone: 732-212-4145

Fax: 732-212-4175

Email: MWalshJSPF@gmail.com
 Website: www.jerseyshorepartnership.com

Dr. Richard T. Dewling

President

The Jersey Shore Partnership is an advocate of initiatives that are unique and important to the Jersey Shore coastal communities with an emphasis on shore protection and beach replenishment. The Partnership takes an active role in New Jersey's economy including tourism, coastal resources, vital infrastructure, education and emergency preparedness.

Keyport Business Alliance

70 West Front Street
PO Box 636
Keyport, NJ 07735

Phone: 732-739-0690

Email: j.wedick@verizon.net
 Website: www.visitkeyport.com

Joe Wedick

The mission of the Keyport Business Alliance is to help inject a new interest in this quaint shore borough through advertising, publicity and events that draw families and friends to see what Keyport has to offer.

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LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

Monmouth-Ocean Development Council

Monmouth Shores Corporate Park
4814 Outlook Dr., Suite 102
Wall, NJ 07753

Phone: 732-751-8696
Fax: 732-751-8698
Email: ben_waldron@modc.com
Website: www.modc.com

Benjamin L. Waldron,
Executive Director

The Monmouth-Ocean Development Council (MODC) is a consortium of business, government, professional, and community leaders in the Monmouth/Ocean County area. MODC is a catalyst for positive change and an advocate of solutions and opportunities for the region's business and economic development through programs of planned cultural, educational, environmental, professional and tourism growth.

Monmouth/Ocean SBDC

765 Newman Springs Road
Lincroft, NJ 07738

Phone: 732-842-8685
Fax: 732-842-0203
Website: www.mosbdc.com
Email: Mosbdc@brookedalecc.edu

William Nunnall
Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

NJAWBO Chapter of Monmouth County

Phone: 908- 468-1161
Website: www.njawbo-monmouth.org

Sue Fitzpatrick
President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Red Bank River Center

20 Broad Street 2nd Floor Red Bank, NJ 07701

Phone: 732-842-4244
Email: exdirector@rbrivercenter.com
Website: www.redbankrivercenter.org

Nancy Adams
Executive Director

RiverCenter is a Special Improvement District established to revitalize and manage Downtown Red Bank.

SCORE Chapter

Brookdale Community College
765 Newman Springs Road
Lincroft, NJ 07738

Phone: 732-224-2573
Email: info@score36.org

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

MONMOUTH COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Asbury Park UEZ</u> One Municipal Plaza Asbury Park, NJ 07712	Phone: 732-502-5749 Email: tom.gilmour@cityofashburypark.com	Tim Gilmour Director of Commerce
<u>Long Branch Urban Enterprise Zone</u> 344 Broadway Long Branch, NJ 07740	Phone: 732-571-5662 Fax: 732-222-1654 Website: www.visitlongbranch.com	Todd Katz Chairperson

CHAMBERS OF COMMERCE – MONMOUTH COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Asbury Park Chamber of Commerce</u> 308 Main Street PO Box 649 Asbury Park, NJ 07712	Phone: 732-775-7676 Fax: 732-775-7675 Email: info@asburyparkchamber.com Website: www.asburyparkchamber.com	Daniel DiBenedetto President
<u>Atlantic Highlands Chamber of Commerce</u> PO Box 141 Atlantic Highlands, NJ 07716	Phone: 732-872-8711 Fax: 732-653-0204 Email: info@atlantichighlands.org Website: www.atlantichighlands.org	Chuck Lero President
<u>Belmar Chamber of Commerce</u> 1005-1/2 Main Street PO Box 297 Belmar, NJ 07719	Phone: 732-681-2900 Fax: 732-681-8471 Email: info@belmarchamber.com Website: www.belmarchamber.com	Rachel Elizabeth Rodger President
<u>Brielle Chamber of Commerce</u> PO Box 162 Brielle, NJ 08730-0162	Phone: 732-528-0377 Email: info@briellechamber.com Website: www.briellechamber.com	Charlene Archer President

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CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)

<u>Eastern Monmouth Area Chamber of Commerce</u> 47 Reckless Place, Suite 1 Red Bank, NJ 07701	Phone: 732-741-0055 Fax: 732-741-6778 Email: lynda@emacc.org Website: www.emacc.org	Lynda Rose President/ COO
<u>Farmingdale Chamber of Commerce</u> PO Box 534 Farmingdale, NJ 07727	Phone: 732-751-0641	Tom Mazza President
<u>Greater Long Branch Chamber of Commerce</u> 228 Broadway PO Box 628 Long Branch, NJ 07740	Phone: 732-222-0400 Email: info@longbranchchamber.org Website: www.longbranchchamber.org	Ron Kaplowitz President
<u>Greater Ocean Township Chamber of Commerce</u> 2002 Bellmore Street PO Box 656 Oakhurst, NJ 07755	Phone: 732-660-1888 Fax: 732-660-1688 Email: info@gotcc.org	Nicholas Blanda President
<u>Howell Chamber of Commerce</u> 103 West 2 nd Street PO Box 196 Howell, NJ 07731	Phone: 732-363-4114 Fax: 732-363-8747 Email: pconvery@howell.org Website: www.howellchamber.org	Pat Convery President
<u>Latino Chamber of Commerce of Monmouth</u> PO Box 279 Marlboro, NJ 07746	Phone: 732-761-0854 Fax: 732-761-0854 Email: louis.rodriguez@latinochambercm.com Website: www.latinochambercm.com	Louis Rodriguez Executive Director
<u>Manasquan Chamber of Commerce</u> PNC Bank-Main Street 107 Main Street Manasquan, NJ 08736	Phone: 732-223-8303 Fax: 732-223-8303 Email: info@manasquanchamber.org Website: www.manasquanchamber.org/contactus	John Newman President
<u>Matawan-Aberdeen Chamber of Commerce</u> PO Box 522 Matawan, NJ 07747	Phone: 732-290-1125 Email: info@macocnj.com Website: www.macocnj.com/main/	Mike Moyers President

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CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)Northern Monmouth Chamber of Commerce

PO Box 5007
1340 Highway 36, Suite 22
Hazlet, NJ 07730

Phone: 732-203-0340

Fax: 732-203-0341

Email:

Email: info@northernmonmouthchamber.com

Website:

Website: www.northernmonmouthchamber.com

Leonard Inzerillo
Executive Director

Ocean Grove Chamber of Commerce

PO Box 415
Ocean Grove, NJ 07756

Toll Free: 800-388-4768

Phone: 732-774-1391

Email: info@oceangrovenj.comWebsite: www.oceangrovenj.comSea Girt Chamber of Commerce

PO Box 479
Sea Girt, NJ 08750

Phone: 732-449-7079

Email: info@seagirtchamber.comWebsite: www.seagirtchamber.com

G. Kevin Callahan
President

Southern Monmouth Chamber of Commerce

2510 Belmar Blvd., Suite I-20
Wall, NJ 07719

Phone: 732-280-8800

Fax: 732-280-8505

Email: info@smcconline.org

Website:

Website: www.southernmonmouthchamber.com

Jim Dallas
President

Greater Spring Lake Chamber of Commerce

302 Washington Avenue
PO Box 694
Spring Lake, NJ 07762

Phone: 732-449-0577

Fax: 732-449-0402

Email: splk.cofc@verizon.netWebsite: www.springlake.org

George D'Amico
President

West Long Branch Chamber of Commerce

PO Box 364
West Long Branch, NJ 07764

Phone: 732-229-7409

Website: www.longbranchchamber.org

Fred Fiore
President

Western Monmouth Chamber of Commerce

17 Broad Street
Freehold, NJ 07728

Phone: 732-462-3030

Fax: 732-462-2123

Email: info@wmchamber.comWebsite: www.wmchamber.com

Loretta Kunhert
President



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