



# **Resources to Help Your Business Grow**

## **Hunterdon County**

**March, 2011**

**Information**



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

### **Financing**

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

### **Government Contracts**

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

### **Business Information**

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

### **Business Assistance**

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

### **Training**

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### GENERAL BUSINESS RESOURCES

#### US Small Business Administration

Two Gateway Center, 15<sup>th</sup> floor  
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: [John.Villios@sba.gov](mailto:John.Villios@sba.gov)

Website: <http://sba.gov/>

John N. Villios

Interim District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

#### NJ Business Action Center

225 West State Street  
Trenton, NJ 08608

Phone: 856-534-7789

Website: [www.nj.gov/njbusiness](http://www.nj.gov/njbusiness)

Linda Kellner

Acting Executive Director

*The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.*

#### NJ Economic Development Authority

36 West State Street  
P.O. Box 990  
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: [www.njed.com](http://www.njed.com)

Caren S. Franzini

Executive Director

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

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UCEDC

1085 Morris Avenue  
Union, NJ 07083

Phone: 908-527-1166  
Fax: 908-5271207  
Email: [info@ucedc.com](mailto:info@ucedc.com)  
Website: [www.ucedc.com](http://www.ucedc.com)

Adam Farrah  
Vice President

*UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.*

### LOCAL BUSINESS RESOURCES – HUNTERDON COUNTY

County of Hunterdon, County Clerk

71 Main Street, Hall of Records  
PO Box 2900  
Flemington, NJ 08822

Phone: 908-788-1221  
Fax: 908-782-4068  
E-mail: [countyclerk@co.hunterdon.nj.us](mailto:countyclerk@co.hunterdon.nj.us)  
Website: [www.co.hunterdon.nj.us](http://www.co.hunterdon.nj.us)

Mary H. Melfi  
County Clerk

*The Clerk's Office registers new business.*

NJAWBO Chapter of Hunterdon

Phone: 908-713-4903  
Email: [michelle.l.heide@ampf.com](mailto:michelle.l.heide@ampf.com)  
Website: <http://njawbohc.wordpress.com/>

Michelle Heidi  
President

*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

Raritan Valley Community College  
SBDC

PO Box 3300  
Somerville, NJ 08876

Phone: 908-526-1200 Ext. 8516  
Fax: 908-725-9687  
E-mail: [ljenkins@raritanval.edu](mailto:ljenkins@raritanval.edu)  
Website: <http://www.sbdcrvcc.com/>

Larry Jenkins  
Regional Director

*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

SCORE Chapter 14

Raritan Valley Community  
College  
Route 28 & Lambington Road  
North Branch, NJ 08876

Phone: 908-526-1200 Ext. 8235  
Website: [www.scorechapter14.org](http://www.scorechapter14.org)

Ruth Beatty  
Chair

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

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**CHAMBERS OF COMMERCE – HUNTERDON COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

**Flemington-Raritan Business Association**

PO Box 564  
Flemington, NJ 08822

Phone: 908-284-8118  
E-mail: [info@frbanj.com](mailto:info@frbanj.com)  
Website: [www.frbanj.com](http://www.frbanj.com)

Jerry Jaremko  
President

**Hunterdon County Chamber of Commerce**

At Liberty Village  
Premium Outlets  
One Church Street, Suite  
#73  
Flemington, NJ 08822

Phone: 908-782-7115  
Fax: 908-782-7283  
E-mail: [info@hunterdon-chamber.org](mailto:info@hunterdon-chamber.org)  
Website: [www.hunterdon-chamber.org](http://www.hunterdon-chamber.org)

Christopher J. Phelan  
President & CEO

**Lambertville Chamber of Commerce**

60 Wilson Street  
Lambertville, NJ 08530

Phone: 609-397-0055  
E-mail: [info@lambertville.org](mailto:info@lambertville.org)  
Website: [www.lambertville.org](http://www.lambertville.org)

Thomas E. Martin  
President & CEO



Liberty Hall Center  
1085 Morris Avenue  
Union, NJ 07083  
T 908-527-1166 F 908-527-1207  
[www.ucedc.com](http://www.ucedc.com)