



Resources to Help Your Business Grow

Hudson County

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



Resources & Solutions for Small Business

UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-2434 Fax: 973-645-6265 E-mail: John.Villios@sba.gov Website: http://sba.gov/	John N. Villios Interim District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608	Phone: 856-534-7789 Website: www.nj.gov/njbusiness	Linda Kellner Acting Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-292-1800 Fax: 609-984-4365 Website: www.njeda.com	Caren S. Franzini Executive Director
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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UCEDC

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Fax: 908-5271207
Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – HUDSON COUNTY

Hudson County SBDC

New Jersey City University
20 College Street
Jersey City, NJ 07301

Phone: 201-200-2156
Fax: 201-200-3404
Email: boneal@njcu.edu
Website: www.njsbdc.com

Barbara S. O'Neal
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

SCORE Chapter 15

New Jersey Economic
Development Corporation
30 Montgomery Street
Jersey City, NJ 07301

Phone: 201-599-6090
Fax: 201-599-2912
Email: sbdc@bergen.edu
Website: www.scorebergen.org

Peter Fleischman

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Hudson County Economic Development Corp.

601 Pavonia Avenue, Suite 302
Jersey City, New Jersey 07306

Phone: 201-222-1900
Fax: 201-222-6330
Website: www.hudsonedc.org
Email: info@hudsonedc.org

Elizabeth Spinelli
Executive Director

The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

County of Hudson, County Clerk

Brennan Court House Building
583 Newark Avenue
Jersey City, NJ 07306

Phone: 201-795-6112
Fax: 201-795-2581
Email: countyclerk@hcnj.us
Website:
<http://www.hudsoncountyclerk.org/>

Barbara Netchert
County Clerk

The Clerk's Office registers new business.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – HUDSON COUNTYCounty of Hudson, County
Administrator

Administrative Building Annex
567 Pavonia Avenue
Jersey City, NJ 07306

Phone: 201-795-6100

Fax: 201-795-6520

Website:

<http://www.hudsoncountynj.org>

Abraham Antun

County Administrator

Hudson County Government provides access to government agencies, downloads of applications, forms, publications and videos, links to a range of governmental entities and news about County Government events.

Jersey City Economic Development
Corp.

30 Montgomery Street, Suite
820
Jersey City, NJ 07302

Phone: 201-333-7797 Ext. 26

Fax: 201-333-9323

Email: slipski@jcedc.orgWebsite: www.jcedc.org

Steve Lipski

Executive Director

JCEDC's mission is to promote, encourage and assist the industrial, commercial and economic development of the City of Jersey City...creating greater employment opportunities and broadening the base of the tax structure.

NJAWBO Chapter of Hudson County
(In Formation)

Phone: 201-947-6662

Website: www.njawbo.org

Wendy Oliveras

President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

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HUDSON COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<p><u>Bayonne Urban Enterprise Zone</u> 630 Avenue C Jersey City, NJ 07306</p>	<p>Phone: 201-858-6357 Fax: 201-795-2581 Website: http://www.bayonnenj.org/uez</p>	<p>DeeDee Bottino UEZ Coordinator</p>
<p><u>Guttenberg Urban Enterprise Zone</u> 6808 Park Avenue Guttenberg, NJ 07093</p>	<p>Phone: 201-868-2315 Ext 152 Fax: 201-868-9490 Email: uez@myguttenberg.com Website: http://www.guttenbergnj.org/UEZ/</p>	<p>Josephine (Joanne) Martin UEZ Coordinator</p>
<p><u>Jersey City Economic Development Corporation/UEZ</u> 30 Montgomery Street, 8th Floor Jersey City, NJ 07302</p>	<p>Phone: 201-333-7797 Ext 25 Fax: 201-333-9323 Email: rfarber@jcedc.org Website: www.jcedc.org</p>	<p>Roberta Farber UEZ Coordinator</p>
<p><u>Kearny Urban Enterprise Zone</u> Town Hall Annex 410 Kearny Avenue Kearny, NJ 07032-2604</p>	<p>Phone: 201-955-7985 Fax: 201-998-5171 E-mail: jpeneda@kearnynj.org Website: www.kearnynj.org/uez</p>	<p>John Peneda UEZ Coordinator</p>
<p><u>North Bergen Urban Enterprise Zone</u> 7616 Broadway North Bergen, NJ 07047</p>	<p>Phone: 201-392-2467 E-mail: knicoliello@northbergen.org Website: www.northbergen.org</p>	<p>Kim Nicolliello UEZ Coordinator</p>
<p><u>Union City Urban Enterprise Zone</u> 3715 Palisade Avenue Union City, NJ 07087</p>	<p>Phone: 201-271-2350 Fax: 201-348-5782 E-mail: aavila@ucnj.com Website: www.ucnj.com</p>	<p>Amada Avila UEZ Coordinator</p>
<p><u>West New York Urban Enterprise Zone</u> 440 60th Street Suite 102-04 West New York, NJ 07093</p>	<p>Phone: 201-295-5289 Fax: 201-869-1715 E-mail: wnyuez10@aol.com Website: www.westnewyorknj.org</p>	<p>Oscar Miqueli & Michael Parkes UEZ Coordinator</p>

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CHAMBERS OF COMMERCE – HUDSON COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Hoboken Chamber of Commerce
50 Harrison St. Suite 212D
PO Box 349
Hoboken, NJ 07030

Phone: 201-222-1100
Fax: 201-222-9120
Email: info@hobokenchamber.biz
Website: www.hobokenchamber.biz

Brian Battaglia
President

Hudson Chamber of Commerce
600 Newark Ave, Suite 220
Jersey City, NJ 07306

Phone: 201-386-0699
Fax: 201-388-0684
Email: info@hudsonchamber.org
Website: www.hudsonchamber.org

Brian J. Dunlap
President and CEO



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