



Resources to Help Your Business Grow

Gloucester County

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: John.Villios@sba.gov

Website: <http://sba.gov/>

John N. Villios

Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789

Website: www.nj.gov/njbusiness

Linda Kellner

Acting Executive Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: www.njed.com

Caren S. Franzini

Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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UCEDC

1085 Morris Avenue
Union, NJ 07083

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Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY

Gloucester
County Clerk

1 North Broad Street
PO Box 129
Woodbury, NJ 08096

Phone: 856-853-3237
Fax: 856-853-3327
Website: <http://www.co.gloucester.nj.us>

James N. Hogan
County Clerk

The Clerk's Office registers new business.

Gloucester County Office
of Economic Development

Route 45 & Budd Boulevard
West Deptford, NJ 08096

Phone: 856-384-6930
Email: lmorina@co.gloucester.nj.us
Website: <http://www.co.gloucester.nj.us/>

Lisa J. Morina
Director

Gloucester County Department of Economic Development fosters public/private partnerships in order to create an environment of sustainable growth through retaining expanding and attracting quality of businesses (Business Development) by developing an educated/trained workforce (Workforce Development WIB/WIA), retaining and enhancing tourism and open space while providing a suitable living environment and expanding economic opportunities (Community Development CDBG) for all its citizens.

Gloucester Workforce Investment

115 Budd Boulevard Complex
West Deptford, NJ 08096

Phone: 856-384-6951
Email: info@wibnj.com
Website: www.wibnj.com

Joseph A. Frattali
Executive Director

The goal of the Workforce Investment Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

Glassboro Economic Development
1 South Main Street
Glassboro, NJ 08028

Phone: 856-881-9230 Ext. 88321
Fax: 856-881-9241
Email: rwoernber@glassboro.org
Website: <http://www.glassboroonline.com/>

Randi Woerner
Director

Glassboro Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout Gloucester County.

Greater Swedesboro Business Association
PO Box 235
Swedesboro, NJ 08085

Phone: 856-975-0775
Fax: 856-241-9285
Email: Roseannalisa@hotmail.com
Website: www.greatersba.org

Roseanna Ianneotti
President

The Greater Swedesboro Business Association (GSBA) meets monthly to discuss ongoing business in the local community including Logan, Beckett and Swedesboro.

NJAWBO Tri-County Chapter

Phone: 856-256-0321
Email: JGablin@comcast.net
Website: www.tricounty.njawbo.org

Julia Gablin
President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

SBDC at Richard Stockton College
35 S. MLK Boulevard
Atlantic City, NJ 08401

Phone: 609-347-2174
Email: Joseph.Molineaux@stockton.edu
Website: <http://www.njsbdc.com/>

Joe Molineaux
Director

The SBDC is part of a networked national partnership between state and federal government, the private sector, and higher education. The program is designed to provide the highest quality business assistance services to establish new enterprises and promising start-ups, with the objective of increased economic activity.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: snjdc@snjdc.org Website: www.snjdc.org	Marlene Z. Asselta President
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The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.

<u>Score Chapter 254</u> Bank of America Building 4900 Route 70 East Pennsauken, NJ 08109	Phone: 856-406-1532 Email: info@score254.org Website: www.score254.org	
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>Main Street Woodbury Inc.</u> PO Box 490 Woodbury, NJ 08096	Phone: 856-845-8655 Fax: 856-845-8581 Website: www.mainstreetwoodbury.org	Joe Pegues President
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Main Street Woodbury is an all-volunteer, non-profit, urban revitalization organization. Main Street Woodbury, Inc. (MSWI) is comprised of residents, merchants, property owners, and interested citizens dedicated to breathing new life into Woodbury's commercial district.

URBAN ENTERPRISE ZONE – GLOUCESTER COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>City of Gloucester UEZ</u> 512 Monmouth Street Gloucester City, NJ 08030	Phone: 856-456-6075 Fax: 856-456-8030 Email: uez1@cityofgloucester.org Website: http://www.cityofgloucester.org/doingbusiness.htm	Howard Clark UEZ Coordinator
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Greater Paulsboro</u> <u>Chamber of Commerce</u> PO Box 181 Paulsboro, NJ 08066	Phone: 856-423-7600 Email: president@paulsborochamber.com Website: www.paulsborochamber.com	Tony Salvatore President
<u>Gloucester County</u> <u>Chamber of Commerce</u> 28 North Main Street Glassboro, NJ 08028	Phone: 856-881-6560 Fax: 856-881-6563 Email: news@gloucestercountychamber.com Website: www.gloucestercountychamber.com	Rone H. Carr President
<u>Greater Glassboro</u> <u>Chamber of Commerce</u> 288 High Street East PO Box 651 Glassboro, NJ 08028	Phone: 856-881-4300 Email: info@glassborochamber.com Website: www.glassborochamber.com	Chris Painter President & CEO
<u>Greater Pitman</u> <u>Chamber of Commerce</u> PO Box 45 Pitman, NJ 08071	Phone: 856-582-3444 Email: fitzcpa@snip.net Website: http://www.uptownpitman.com	John Fitzpatrick President & CEO
<u>Greater Woodbury</u> <u>Chamber of Commerce</u> PO Box 363 Woodbury, NJ 08096	Phone: 856-845-4056 Fax: 856-848-4445 Email: info@greaterwoodburychamber.com Website: www.greaterwoodburychamber.com	James Boggs President & CEO
<u>Southern New Jersey</u> <u>Chamber of Commerce</u> Piazza 6014 at Main Street Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: info@chambersnj.com Website: www.chambersnj.com	Debra P. DiLorenzo President and CEO
<u>Washington Township</u> <u>Chamber of Commerce</u> 5001 Route 42, Suite C PO Box 734 Tunersville, NJ 08012	Phone: 856-227-1776 Fax: 856-227-1225 Email: info@washingtontownshipchamber.org Website: www.washingtontownshipchamber.org	Wendy Bartlett President



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