



Resources to Help Your Business Grow

Cumberland County

March, 2011

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: John.Villios@sba.gov

Website: <http://sba.gov/>

John N. Villios

Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789

Website: www.nj.gov/njbusiness

Linda Kellner

Acting Executive Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: www.njed.com

Caren S. Franzini

Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

UCEDC

1085 Morris Avenue
Union, NJ 07083

Phone: 908-527-1166
Fax: 908-5271207
Email: info@ucedc.com
Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY

Cumberland County Department of Planning and Development

790 E. Commerce Street
Bridgeton, NJ 08302

Phone: 856-453-2175
Fax: 856-453-9138
Website: <http://www.co.cumberland.nj.us/>

Kimberly Wood
Planning Director

The Cumberland County Department of Planning and Development is dedicated to enhancing the quality of life for the citizens of Cumberland County. This means working to promote new jobs and industry, as well as protecting our unique environment and cultural heritage of the community.

Cumberland Development Corp.

76 Magnolia Avenue
PO Box 1021
Bridgeton, NJ 08302

Phone: 856-451-4200
Fax: 856-453-9795
Email: cdc@cdcnj.com
Website: www.cdcnj.com

Anthony M. Stanzione
Executive Director

The CDC's goal is to promote economic development in the region, while stimulating increased coordination, cooperation, and communication, between business and government.

County of Cumberland County Clerk

Court House
60 West Broad Street
Bridgeton, NJ 08302

Phone: 856-453-4860
Fax: 856-455-1410
Website: <http://www.co.cumberland.nj.us>

Barbara Fowler
County Clerk

The Clerk's Office registers new business.

NJAWBO Cumberland-Salem Chapter

Phone: 856-904-0170
Website: <http://www.njawbo.org>

Melody Jones
President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

SBDC at Richard Stockton College

35 S. MLK Boulevard
Atlantic City, NJ 08401

Phone: 609-347-2174

Email:

Joseph.Molineaux@stockton.edu

Website: <http://www.njsbdc.com/>

Joe Molineaux

Director

The SBDC is part of a networked national partnership between state and federal government, the private sector, and higher education. The program is designed to provide the highest quality business assistance services to establish new enterprises and promising start-ups, with the objective of increased economic activity.

Southern New Jersey

Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500

Fax: 856-228-7511

Email: snjdc@snjdc.org

Website: www.snjdc.org

Marlene Z. Asselta

President

The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.

Tri-County SCORE

6 N. 6th Street, Suite 2
Vineland, NJ 08360

Phone: 609-484-9503

Fax: 609-484-8777

Email: tri-countyscore@hotmail.com

Website: www.tri-countyscore.org

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Bridgeton Urban Enterprise Zone

50 E. Broad St
Bridgeton, NJ 08302

Phone: 856-451-3407

Fax: 856-455-7421

Email: jacksonj@cityofbridgeton.com

Website:

<http://www.cityofbridgeton.com/>

Jeanne Jackson

Program Manager

Cumberland Empowerment

Zone Corporation

2 North High Street
Millville, NJ 08332

Phone: 856-459-1700

Fax: 856-459-4099

Email: jeanninec@cezcorp.org

Website: <http://www.cezcorp.org>

Jeannie MacDonald

Executive Director

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY (Con't)

Enterprise Zone Development of
Vineland and Millville
2115 Delsa Drive
Vineland, NJ 08360

Phone: 856-563-0440
Fax: 856-563-1675
Email:
djackson@vinelandmillvilleuez.com
Website: www.vinelandmillvilleuez.com

Denise Jackson
Administrator

CHAMBERS OF COMMERCE – CUMBERLAND COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Bridgeton Area
Chamber of Commerce
PO Box 1063
Bridgeton, NJ 08302

Phone: 856-455-1312
Fax: 856-453-9795
Email: bacc@baccnj.com
Website: www.baccnj.com

Anthony Stanzone
Executive Director

Greater Millville
Chamber of Commerce
4 City Park Drive
PO Box 831
Millville, NJ 08332

Phone: 856-825-2600
Fax: 856-825-5333
Email: info@millville-nj.com
Website: www.millville-nj.com

Earl Sherrick
Executive Director

Greater Vineland
Chamber of Commerce
2115 South Delsea Drive
Vineland, NJ 08360

Phone: 856-691-7400
Fax: 856-691-2113
Email: chamber@vineland.org
Website: www.vinelandchamber.org

Dawn Hunter
Executive Director

Southern New Jersey
Chamber of Commerce
Piazza 6014 at Main Street
Voorhees, NJ 08043

Phone: 856-424-7776
Fax: 856-424-8180
Email: info@chambersnj.com
Website: www.chambersnj.com

Debra P. DiLorenzo
President & CEO



Liberty Hall Center
1085 Morris Avenue
Union, NJ 07083
T 908-527-1166 F 908-527-1207
www.ucedc.com