



**Resources to
Help Your
Business Grow
Camden County**

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434

Fax: 973-645-6265

E-mail: John.Villios@sba.gov

Website: <http://sba.gov/>

John N. Villios

Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789

Website: www.nj.gov/njbusiness

Linda Kellner

Acting Executive Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800

Fax: 609-984-4365

Website: www.njed.com

Caren S. Franzini

Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY

Camden Business Development Center

520 Market Street
PO Box 95120
City Hall 13th Floor
Camden, NJ 08101

Phone: 856-968-4788
Fax: 856-968-4787
Email: Cam1stop@superlink.net
Website:
<http://www.ci.camden.nj.us/economic/busdevcenter.html>

The Business Development Center was created in 1999 to streamline the City of Camden's bureaucracy of assisting businesses and developers with business ventures. As such, in functions as the single point of contact for all business inquiries, as well as a clearinghouse for potential developers.

Cooperative Business Assistance Corporation

328 Market Street
Camden, NJ 08102

Phone: 856-966-8181
Fax: 856-966-0036
Email: info@cbaclenders.com
Website: www.cbaclenders.com

Cooperative Business Assistance Corporation (CBAC) is a nonprofit organization providing market or below market interest rate business loans and technical assistance to small businesses located in or moving into the Philadelphia, Pennsylvania and Southern New Jersey region.

Camden County Improvement Authority

1909 Route 70 East, Suite 300
Cherry Hill, NJ 08003

Phone: 856-751-2242
Fax: 856-751-2247
Email: justask@camdencounty.com
Website:
www.business.camdencounty.com

Fredric B. Weinstein
Executive Director

The Camden County Improvement Authority (CCIA) offers a full menu of economic development and financing solutions for your business.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY (Con't)

<u>Cooper's Ferry Development Association</u> One Port Center 2 Riverside Drive, Suite 102 Camden, NJ 08103	Phone: 856-757-9400 Fax: 856-757-4188 Email: info@CamdenWaterfront.com Website: www.coopersferry.com	Anthony Perno President & CEO
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CFDA's mission is to coherently plan and implement high-quality urban redevelopment projects in order to help replenish Camden's depleted tax base and to create a significant number of jobs for city residents. CFDA also works to improve Camden's environment as a place in which to live, to work, to visit and to invest.

<u>County of Camden, County Clerk</u> Camden County Courthouse Room 102 520 Market Street Camden, NJ 08102	Phone: 856-225-5300 Fax: 856-225-7100 Website: http://www.camdencounty.com/	Joseph Ripa County Clerk
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The Clerk's Office registers new business.

<u>Latin American Economic Development Association (LAEDA)</u> 129 North Broadway, Suite 300 Camden, NJ 08102	Phone: 856-338-1177 Fax: 856-963-1835 Email: info@laeda.com Website: www.laeda.com	Raymond L. Lamboy President and CEO
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The Latin American Economic Development Association, Inc. (LAEDA) was established through the efforts of the National Puerto Rican Coalition along with local community and business leaders to create economic opportunities for minorities while facilitating the redevelopment of Camden City.

<u>NJAWBO Tri-County Chapter</u>	Phone: 856-428-1148 Email: jgablin@comcast.net Website: www.tricounty.njawbo.org	Julia Gablin President
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY (Con't)

<u>SBDC at Rutgers Camden</u>	Phone: 856-225-6621	Gary Rago
Waterfront Technology Center	Fax: 856-225-6621	Regional Director
200 Federal Street	Email: rsbdc@camden.rutgers.edu	
Camden, NJ 08103	Website: http://www.njsbdc.com/	

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Score Chapter 254</u>	Phone: 856-406-1532
Bank of America Building	Email: info@score254.org
4900 Route 70 East	Website: www.score254.org
Pennsauken, NJ 08109	

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

URBAN ENTERPRISE ZONE – CAMDEN COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Camden Empowerment Zone Corp.</u>	Phone: 856-365-9061, Ext. 10	Martha Chavis
800 Cooper Street, Suite 202	Fax: 856-365-9067	President
Camden, NJ 08102	Website: www.camdenez.org	
<u>Camden Urban Enterprise Zone</u>	Phone: 856-757-7600	Vincent Basara
520 Market Street	Email: ViBasara@ci.camden.nj.us	UEZ Coordinator
Camden, NJ 08102	Website: www.camdenuez.org	
<u>Gloucester City Urban Enterprise Zone</u>	Phone: 856-456-6075	Howard Clark
512 Monmouth Street	Fax: 856-456-8030	UEZ Coordinator
Gloucester City, NJ 08030	Email: uez@cityofgloucester.org	
	Website:	
	http://www.cityofgloucester.org/	

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – CAMDEN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Camden County Regional Chamber of Commerce

1060 Kings Highway North,
Suite 200
Cherry Hill, NJ 08034

Phone: 856-667-1600

Fax: 856-667-1464

Email:

art@camdencountychamber.com

Website:

www.camdencountychamber.com

Arthur C. Campell

President/CEO

Cherry Hill Regional Chamber of Commerce

1060 Kings Highway North,
Suite 200
Cherry Hill, NJ 08034

Phone: 856-667-1600

Fax: 856-667-1464

Email: art@cherryhillregional.com

Website: www.cherryhillregional.com

Arthur C. Campell

President/CEO

Southern New Jersey Chamber of Commerce

Piazza 6014 at Main Street
Voorhees, NJ 08043

Phone: 856-424-7776

Fax: 856-424-8180

Email: info@chambersnj.com

Website: www.chambersnj.com

Debra P. DiLorenzo

President



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