



**Resources to
Help Your
Business Grow

Atlantic County**

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-2434 Fax: 973-645-6265 E-mail: John.Villios@sba.gov Website: http://sba.gov/	John N. Villios Interim District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608	Phone: 856-534-7789 Website: www.nj.gov/njbusiness	Linda Kellner Acting Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-292-1800 Fax: 609-984-4365 Website: www.njedda.com	Caren S. Franzini Executive Director
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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UCEDC

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Phone: 908-527-1166
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Website: www.ucedc.com

Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

Local Business Resources- Atlantic County

Absecon Business and Commercial Development Corporation

PO Box 194
Absecon, NJ 08215

Phone: 609-645-3800
Email: info@abseconbusiness.com
Website: www.abseconbusiness.com

Rod Reid
President

Absecon Business and Commercial Development Corporation is a local community-based organization with the mission to redevelop the commercial resources of Absecon to better serve the entire Absecon Community.

Atlantic County One-Stop Career Center

2 South Main Street
Pleasantville, NJ 09232

Phone: 609-813-3900
Fax: 609-813-3930
Email: paul.mcclellan@dol.state.nj.us
Website: <http://www.learntrainwork.com/>

Paul McClellan
Acting Manager

Atlantic and Cape May County One Stop Career Centers provides educational classes, GED Testing, job search activities, job training opportunities, public assistance and a variety of other services to help you improve your job related skills so you may work in today's fast paced labor market.

Atlantic City Special Improvement District

The Garage in Gordon's Alley
Atlantic City, NJ 08401

Phone: 609-344-8338
Fax: 609-344-4254
Email: don@acsid.com
Website: www.acsid.com

Don Guardian
Executive Director

The Atlantic City Special Improvement District (ACSID) is a non-profit corporation formed by Atlantic City business people in early 1992 to improve the business environment in the city. Over the last 18 years, the ACSID has provided exceptional Landscaping, Environmental, Ambassadorial/Light Security, Economic and Community Development, Special Event and Marketing & Promotional services throughout the City.

Resources to Help Your Business Grow

Local Business Resources- Atlantic County (Con't)

<u>Atlantic County & Cape May County Business Resource Center</u> 2 South Main Street Pleasantville, NJ 08232	Phone: 609-645-6713 Fax: 609-645-6714 Email: lowery_rhonda@aclink.org Website: http://atlanticcapewib.info/mainpages/ business_resources.asp	Rhonda Lowery Executive Director
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The Business Resource Center offers a variety of free services and programs designed to help area employers successfully manage businesses and employ a qualified workforce.

<u>The Casino Reinvestment Development Authority</u> 1014 Atlantic Avenue PO Box 749 Atlantic City, NJ 08401	Phone: 609-347-0500 Fax: 609-348-3121 Email: info@njcrda.com Website: www.njcrda.com	Thomas D. Carver Executive Director
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The CRDA has used casino reinvestments as a catalyst for meaningful, positive improvement in the lives of New Jersey residents statewide. In doing so, the CRDA has dramatically changed Atlantic City's residential, commercial, cultural, and social landscape, while financially supporting quality-of-life improvement efforts throughout New Jersey.

<u>County of Atlantic, County Clerk</u> 5901 Main Street Mays Landing, NJ 08330	Phone: 609-641-7867 609-625-4011 Fax: 609-625-4738 Website: www.atlanticcountyclerk.org	Edward P. McGettigan County Clerk
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The Clerk's office registers new businesses.

<u>NJAWBO Chapter of Atlantic-Cape May</u>	Phone: 609-266-9139 Email: JaneAnn@JAHMeetingPlanners.com Website: http://www.atlanticcapemaynjawbo.org	Jane Ann Hart President
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

Local Business Resources- Atlantic County (Con't)

SBDC at Richard Stockton College

35 S. MLK Boulevard
Atlantic City, NJ 08401

Phone: 609-347-2174

Email:

Joseph.Molineaux@stockton.edu

Website: <http://www.njsbdc.com/>

Joe Molineaux

Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners.

Tri-County SCORE (Atlantic Office)

1501 S. New Road
Pleasantville, NJ 08232

Phone: 856-406-1532

Fax: 609-484-8777

Email: tri-countyscore@hotmail.com

Website: www.tri-countyscore.org

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

South Jersey Economic Development District

226 North High Street
Suite A
Millville, NJ 08332

Phone: 856-765-9700

Email: info@sjedd.com

Website: www.sjedd.com

James Curcio

Executive Director

The goals of South Jersey Economic Development District are intended to increase the portfolio of jobs, skills and industries to give its economy a firmer foundation. As intended, this will give its residents more choices and opportunities.

URBAN ENTERPRISE ZONE – ATLANTIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Pleasantville Urban Enterprise Zone

18 North First Street
Pleasantville, NJ 08232

Phone: 609-484-7359

Email: uez@pleasantvillenj.org

Website: www.pleasantvilleuez.com

Roger Tees

Director

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – ATLANTIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Brigantine Beach Chamber of Commerce

2001 Revere Boulevard
PO Box 484
Brigantine Beach, NJ 08203

Phone: 609-266-2486
Email: info@brigantinechamber.com
Website: www.brigantinechamber.com

Emmet Turner
President

Hammonton Chamber of Commerce

790 E. Commerce Street
Hammonton, NJ 08037

Phone: 609-561-9080
Fax: 609-561-9411
Website: www.hammontonnj.us

Irma L. Nettleton
Executive Director

Greater Atlantic City Chamber of Commerce

12 South Virginia Avenue
Atlantic City, NJ 08401

Phone: 609-345-4524 Ext. 13
Fax: 609-345-1666
Email: jkelly@acchamber.com
Website: www.acchamber.com

Joseph Kelly
President

Southern New Jersey Chamber of Commerce

Piazza 6014 at Main Street
Voorhees, NJ 08043

Phone: 856-424-7776
Fax: 856-424-8180
Email: info@chambersnj.com
Website: www.chambersnj.com

Debra P. DiLorenzo
President and CEO



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