



Resources to Help Your Business Grow

Burlington County

March, 2011

Liberty Hall Center, 1085 Morris Avenue, Union, NJ 07083
T 908-527-1166 F 908-527-1207 www.ucedc.com

Information



Resources & Solutions for Small Business

UCEDC, a non-profit economic development corporation, is dedicated to fostering economic growth and creating an environment for progress. Our organization has been serving the business community for over thirty years, providing an objective and authoritative voice on business and economic development issues.

Our mandate is to develop opportunities for businesses that lead to new jobs, a strong, stable business climate and an improved quality of life. We do this by providing financial, technical and community development assistance to businesses.

Financing

UCEDC offers a wide range of financing programs to address your business growth needs. We provide access to capital that may not be available elsewhere. As an experienced business lender, we also coordinate loan packages from federal, state and private lending sources to help all size businesses grow. As a US Small Business Administration's designated microlender, we provide financing from \$500 to \$50,000 to businesses across the state. Additionally, our Business Growth Fund lends up to \$150,000 statewide. All businesses which receives financing from UCEDC also benefit from the free services of our Business Mentor for the life of the loan.

Government Contracts

Government agencies annually spend billions of dollars purchasing goods and services from businesses like yours. We help Union county businesses get a share of that business through our free, computerized government contract bid matching service. As part of our service, our experienced staff provides technical assistance with bid preparation, bid submission and pre- and post-award contract administration. Smaller firms are assisted in finding opportunities as sub-contractors to major government contractors.

Business Information

UCEDC provides comprehensive and up-to-date economic market data, commercial real estate and general business information that can help businesses make informed decisions. A number of informative reports are produced regularly, reflecting general business activity. In addition, we provide information about tax rates, housing, zoning, and currently available properties.

Business Assistance

As a leading advocate for small businesses, UCEDC provides guidance and assistance when problems arise. Small businesses often do not have the resources or the time to find their way through the maze of government agencies. UCEDC can serve as the liaison and make the appropriate connections or help to cut through the red tape.

Training

UCEDC can help your business increase productivity, heighten global competitiveness and open new markets with training and technology. Learn new information and skills through our free training seminars and business-oriented workshops. The Entrepreneurial Training Initiative (ETI), an intensive seven-week training program, will give you the tools to assess your business readiness and create a comprehensive business plan. Graduates enjoy ongoing business mentoring services to help them stay on track.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6265
E-mail: John.Villios@sba.gov
Website: <http://sba.gov/>

John N. Villios
Interim District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 856-534-7789
Website: www.nj.gov/njbusiness

Linda Kellner
Acting Executive
Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-292-1800
Fax: 609-984-4365
Website: www.njeda.com

Caren S. Franzini
Executive Director

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

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Adam Farrah
Vice President

UCEDC, a non-profit economic development corporation, provides resources and solutions for small business. UCEDC provides financing and technical assistance programs, training, business assistance, business information and government contract procurement assistance. UCEDC is a statewide microlender, providing financing to both start-ups and existing businesses.

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY

County of Burlington, County Clerk

49 Rancocas Road
Mount Holly, NJ 08060

Phone: 609-265-5122
Fax: 609-265-0696
Website:
<http://co.burlington.nj.us/departments/countyclerk>

Timothy D. Tyler
County Clerk

The Clerk's Office registers new businesses.

Business and Career Development Center

1 High Street
Mount Holly, NJ 08060

Phone: 609-267-5618, Ext. 4504
Fax: 609-267-5165
Email: cryan@bcc.edu
Website: www.bcc.edu

Cathy Ryan
Coordinator

The Business and Career Development Center is an excellent community resource offering small business and job placement assistance to all Burlington County residents and businesses, with special emphasis on Mount Holly residents and its business community. The Center is an off-campus site supported by Burlington County College. The Center partners with Burlington County's One-Stop Career Center system.

Economic Development and Regional Planning

50 Rancocas Road
PO Box 6000
Mount Holly, NJ 08060

Phone: 609-265-5055
Fax: 609-265-5006
Email: edcoordinator@co.burlington.nj.us
Website: www.co.burlington.nj.us

Mark Remsa
Director

The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

NJAWBO Tri-County Chapter

Phone: 856-256-0321
Email: mhdesignco@verizon.net
Website: www.tricounty.njawbo.org

Julia Gablin
President

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

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LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

<u>SBDC at Rutgers Camden</u>	Phone: 856-225-6221	Gary Rago
Waterfront Technology Center	Fax: 856-225-6621	Regional Director
200 Federal Street	Email: rsbdc@camden.rutgers.edu	
Camden, NJ 08103	Website:	
	http://crab.rutgers.edu/~rsbdc/index.htm	

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Score Chapter 254</u>	Phone: 856-406-1532
Bank of America Building	Email: info@score254.org
4900 Route 70 East	Website: www.snjdc.org
Pennsauken, NJ 08109	

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>Workforce Investment Board of Burlington County</u>	Phone: 609-265-5603	Kelly A. West
Human Services Building	Fax: 609-265-5399	Coordinator
795 Woodlane Road	Email: kwest@co.burlington.nj.us	
PO Box 6000	Website: www.co.burlington.nj.us	
Westampton, NJ 08060		

The goal of the Workforce Investment Board is to develop, through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

URBAN ENTERPRISE ZONE – BURLINGTON COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Mount Holly Urban Enterprise Zone</u>	Phone: 609-845-1149	Kevin Mizikar
23 Washington Street	Fax: 609-267-1951	UEZ Coordinator
Mount Holly, NJ 08060	Email: uez@mountholly.info	
	Website:	
	http://www.mountholly.com/government/uez/index.cfm	

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URBAN ENTERPRISE ZONE – BURLINGTON COUNTY (Con't)

<u>Pemberton Urban Enterprise Zone</u>	Phone: 609-894-3316	Maurice Jones
500 Pemberton-Browns	Fax: 609-894-2703	Director
Mills Road	Email: MJones@pemberton-twp.com	
Pemberton, NJ 08068	Website: http://www.pemberton-twp.com/uez_pages	

CHAMBERS OF COMMERCE – BURLINGTON COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

<u>Burlington County Chamber of Commerce</u>	Phone: 856-439-2520	Kristi M. Howell-Ikeda
100 Technology Way, Suite 110	Fax: 856-439-2523	President
Mount Laurel, NJ 08054	Email: president@bccoc.com	
	Website: www.bccoc.com	

<u>Greater Burlington Chamber of Commerce</u>	Phone: 609-387-0963	Patsy Hill
PO Box 67	Fax: 609-387-3070	President
Burlington, NJ 08016		

<u>Northern Burlington Regional Chamber of Commerce</u>	Phone: 609-298-7774	Myra Wille
PO Box 65	Fax: 609-291-5008	President
Bordentown, NJ 08505	Email: info@nbrchamber.org	
	Website: www.nbrchamber.org	

<u>Southern New Jersey Chamber of Commerce</u>	Phone: 856-424-7776	Debra P. DiLorenzo
Piazza 6014 at Main Street	Fax: 856-424-8180	President
Voorhees, NJ 08043	Email: info@chambersnj.com	
	Website: www.chambersnj.com	



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